



Automobile buying and selling and logistics services.

"Committed to the future of our customers and suppliers "

 **Vision**

Linkcee will be a bold organization with shared and digitized procedures, basing its growth on following the established budget, satisfying the needs of its customers and suppliers, providing an increase in added value to your organization.

 **Values**

Honesty

Respond without reservation or delay

Organization

Establish standardized and balanced procedures

Attitude

Work as a team with enthusiasm

Seriousness

Comply with clients' demands by keeping them informed diligently

Competence

Make it easy for others in a bold way

Modernization

Optimize business resources to increase efficiency

 **Strategic axes**

Customers

Offer an innovative and quality service, useful to the present and future of buyers

Providers

Find effective and compatible synergies to achieve the objectives of the companies

Collaborators

Have a team capable of responding quickly to demand, trained, versatile and awarded for its involvement

Cost effectiveness

Agree on business and team plans, together with monitoring of forecast, income, and expenses.



Services

Our services are based on the prospecting and analysis of markets, always in constant search of business opportunities, putting the spotlight on both used and new vehicles. Always predisposed to find other lines of business that offer added value to our clients with which we intend to consolidate our position in the market.

The strategy with which we base our commercial success is to have a consistent network of clients and suppliers that guarantee the established profitability and billing objectives, always having as a priority an excellent quality-price ratio that allows us to differentiate ourselves from our competitors.

- Making offers with information in the client's language previously agreed with the suppliers in their most relevant aspects.
- Sending digitized information supported with reports from external companies that are benchmarks in the market.
- Preparation of preliminary budgets with client-supplier agreements in writing.
- Actions with total responsibility and transparency in the management of collections and payments.
- Absolute availability of prior review by the client of the products and services offered.
- Organization and monitoring of land and maritime transport optimizing times and costs.
- Processing files:
 - Customs
 - Other documentation Export / Import at destination.
- Receipt and shipment of documents:
 - Purchase and sale invoices
 - Customs documents
 - Duplicate keys
 - Maintenance Book (when it exists)
 - Original Documents / Memorie
- Purchase of used vehicles of any brand, type and condition from individuals and/or companies.
- Cooperation with TRAA of Alicante for the purchase and storage of imported vehicles.
- Vehicle reconditioning service for sale through specialized Spanish workshops (inc. Balearic and Canary Islands) with digitized monitoring and job completion checking.

In the process of obtaining certification as an Authorized Economic Operator. For the purpose of comply with the supply chain security standards of the World Customs Organization or equivalent.



Experience

Since 1981 selling mobility options to our clients, 40 years listening to their needs and attending to their demands, with a total of more than 50,000 units sold, these milestones endorse our extensive experience in the sector and that every day new clients trust our company.

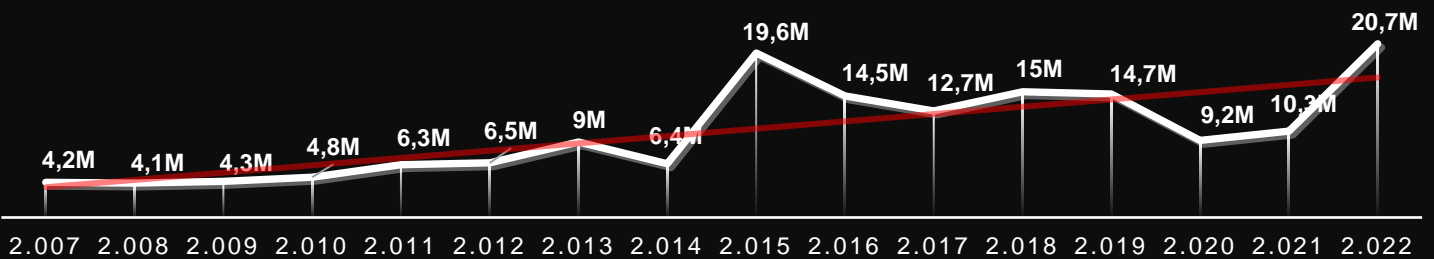
More than 40 years marketing products and services throughout Europe, Asia, Africa, and the Middle East.

Thanks to the experience gained over all these years in the automotive sector, it is very easy for us to open new business horizons in which synergies are produced that provide added value to our customers.

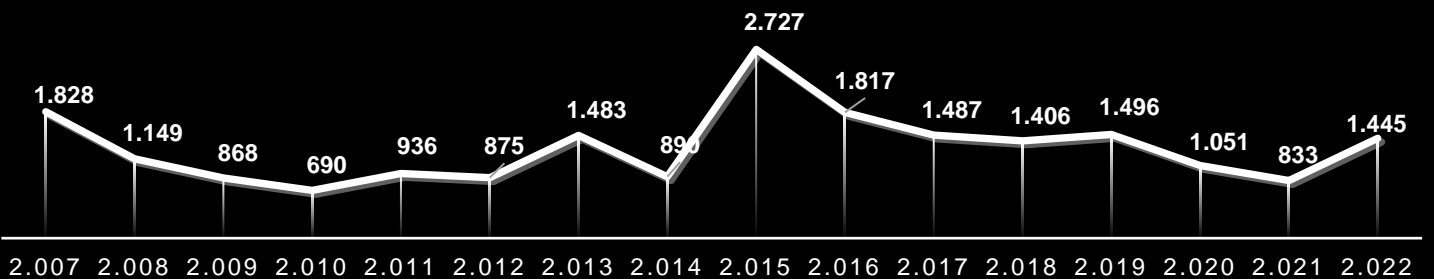


Data

INVOICING IN MILLIONS OF EUROS



USED VEHICLE SALES RECORD





Business strategy

Our business strategy is based on our team, which has a great vocation for service and customer service, which allows us to strengthen reciprocal trust with customers and suppliers.



Customer segment

1. National market and export:
 - Dealer groups
 - Other distributors
 - Buying and selling
 - Official workshops
2. Emerging markets
 - Strategic partners

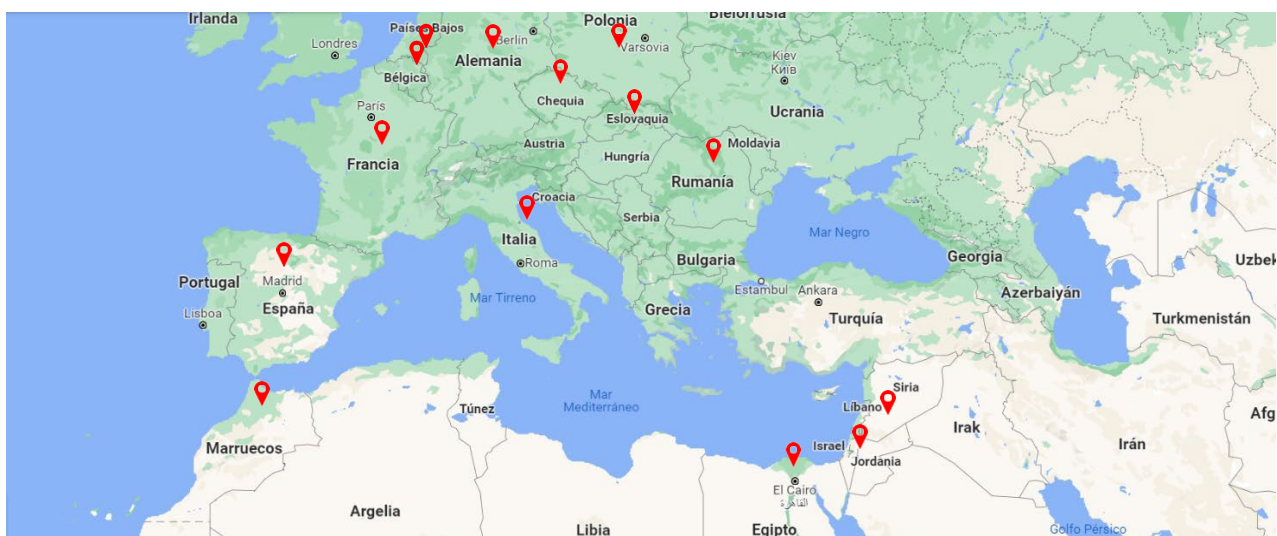


Key Partners (Suppliers)

- Manufacturers and distributors
- Rent a Car Companies
- Renting companies
- Financial
- Online sales portals



Main countries of action





Team

José Andrés Ribes Ginestar | **CEO**



Languages: Spanish,
English, Valencian

+34 693 683 450
+49 211 248 45452

joseandres@linkcee.com

Tamara García Goldscherr | **Logistics & Administration**



Languages: Spanish, English,
Valencian, German

+34 693 683 465

tamara@linkcee.com

Daniel Klinzmann | **Sales**



Languages: Spanish, English
Italian, German, Valencian

+34 687 014 999

daniel@linkcee.com

Susana Tora | **Sales b2b & racs**



Languages: Spanish

+ 34 648 501 190

susana@linkcee.com

Mazen Hamdan | **Sales middle East**



Languages: Spanish, Arabic,
English

+ 970 597 601 196

mazen@linkcee.com

Lucas Angel Morello | **Sales**



Languages: Spanish, French,
Italian

+34 667 662 528

lucas@linkcee.com

Juan Antonio Ribes Ginestar | **Formation**



Languages: Spanish, English
French

+34 693 683 452

toni@linkcee.com

Horacio Amorós | **Accounting**



Languages: Spanish, English

+34 693 683 459

rentaxasesores@gmail.com



Contact

Ceelink Export Spain S. L.

Adress: Avda. Mediterráneo 116 Bajo

03725 Teulada (Alicante), **Spain**

Intracomunitary VAT Number: ESB54688833

EORI: ESB54688833

Director: Maria Ribes Ivars

Tel: 0034 603 458 499 **Email:** maria@linkcee.com



LINKCEE GmbH

Adress: Königsallee, 2b

40212 Düsseldorf **Deutschland**

St.Nr.: 133/5848/2666 – **Ust. IdNr.:** DE288229957

Register: Düsseldorf, HRB69858

EORI: DE738009836559157

Director: Julia Ribes Ivars

Tel: +49 162 99 40 100 **Email:** Julia@linkcee.com

